

# Energy Procurement



## What we offer?

We provide a full range of business energy procurement solutions that match your exact purchasing requirements. Our energy procurement services enable clients to obtain the best rates and contract terms for electricity and natural gas.

Our reverse auction approach allows us to offer:

- Qualified Supplier Selection.
- 1,2 and 3 year time horizon in purchasing, that minimizes market risk.
- Significantly reduce utility costs by negotiating lower contract rates.


## How we do it?

- Analyzing energy historical usage, current needs and load of each utility.
- Securing multiple suppliers to ensure the competition.
- Conducting a bid level analysis, providing our recommendation.
- Negotiating final terms.

## The Supply Process

With so many energy suppliers available in the market, it is hard to find which company offers the best rates and benefits for a business. DVM Industries holds reverse auctions with the most competitive energy suppliers exclusively for your company. Through our proprietary platform, all suppliers are invited to bid and counter-bid until the lowest rates in the market are uncovered. In doing this, we can assure our clients the best rates in the market in a fair, quick and transparent competition.





Our team of experts  
will evaluate your  
energy needs and  
determine the best  
supplier and energy  
purchase strategy  
for your business.

# Our Approach


DVM creates competition among multiple ESCOs for both pricing and terms. We leverage our relationships and aggregate purchasing power to deliver unmatched results.

Using a proprietary platform called Strategic Relationship Pricing (SRP), our system personally engages these companies to create competition and negotiate rates and terms on your behalf. This ensures that our clients receive the best price at the best terms; no surprise fees or tariffs.

DVM is considered a “Power Advisor” because our voluminous portfolio engages ESCO companies to compete daily for our business.

DVM also provides quarterly analysis reports which allow clients to know how their energy purchases are performing compared to the utility market.

## CONTACT US

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